Computer Science Ics Part 1 Chapter 9 Online Test

Sr	Questions	Answers Choice
1	Why are collaboration and iteration important.	A. Limit creativity B. Improve results C. Complicate processes D. Focus on individuas
2	What should the busniess Description cover.	A. Financial goals B. Products C. Marketing Stragegies D. Competitors
3	How does enteprenturhip contibrute to problem solving.	A. A voiding risks B. Providing innovative solutions C. Following practices D. Focusing on profits
4	What does collecting market insights involve.	A. Learnign about finance B. Understanding customers and competititors C. analyzing sales data D. Developing marketing strategies
5	How can Google Drive assist in eamwork.	A. Limit access B. Simultaneous editing C. Financial projections D. Marketing plans
6	What should you focus on when communicating.	A. Unnecessary details B. The main message C. Length of the speech D. Avoiding emotions
7	What cna a good pitch hel you achieve.	A. Increase competition B. Turn your idea into reality C. Limit customer feedback D. Reduce marketing costs
8	Who is the target mrket or traditional Pakistani clothing	A. Young professionals B. Individuals preparing for Eid or Weddings C. Tourists D. Sports enthusiasts
9	What does investmetn involve.	A. Spending money without expenctation B. Allocating funds to generate future profit C. Saing money for emergencies D. Paying off loans
10	What is an example of a sales tactic for ahomemade snack business.	A. Offering free samples B. Inereasing prices C. Limiting product variety D. Reducing advrtising
11	What are collaborative tools used for.	A. Individual work B. Teamwork C. Financial analyis D. Marketing
12	What is a current trend in Pakistan's e-commerce sector.	A. Decreasing online shopping B. Rapid growth in online shopping C. Limitd product variety D. Decreased internet usage.
13	What is an example of iterationin design.	A. Finalizing without feed back B. Revising based on feedback C. Ignoring peers

		D. Stopping ater one draft
14	What is revenue.	A. Total costs of running a business B. Total money earned from sales C. Money savd for futur eneeds D. Interest paid on loans
15	What does creativity involve.	A. Standard procedures B. Original thinking C. Avoiding imagination D. Converntional ideas
16	What is the firs stp in developing effective marketing strategies.	A. Creating a marketing plan B. Understanding your market C. Selecting promotional channels D. Analyzing competitors
17	The purpose of collecting market insights is.	A. To set product prices B. To understand customer needs and market trends C. To calculate taxes D. To manage inventory
18	How did community members in Pakistan show collaboration.	A. Working alone B. Adjusting plans during clean ups C. Ignoring needs D. Competing with each other
19	What is the goal of the Define stage.	A. Brainstorm solutions B. Creae a prototype C. Artifculate the problem D. Gather feedback
20	How is profit calcualted	A. Revenue+ costs B. Revenue - Costs C. Revenue x costs D. Revenue / costs